

New Home Sales Specialist (term contract)

Sales - Kelowna, British Columbia

As you walk clients through the details—the sleek kitchen finishes, the sun-drenched living spaces, the unbeatable location— you see their faces light up. This is where their future begins, and you get to be the one who helps them make it happen.

As one of Kelowna's leading real estate developers and builders, Mission Group creates spaces where people love to live, work, and connect. And now, we're looking for an enthusiastic New Home Sales Specialist to join our team for a 5-month term position (with potential for extension). If you love working with people, thrive in a fast-paced environment, and want to make a real impact, this could be the perfect opportunity for you.

What You'll Do

- Become a trusted guide for homebuyers, helping them navigate one of life's biggest decisions
- Introduce future homeowners to one of Kelowna's most exciting new communities, showcasing floor plans and features that match their lifestyle
- Prospect and build relationships through phone and email using Salesforce
- Work closely with realtors to create buzz and excitement around our developments
- Deliver an unforgettable experience to every visitor, whether in person, over the phone, or via email
- Ensure a seamless purchasing process, from the first conversation to the final signature
- Become a true expert on the community, the home offerings and amenities, and the paperwork involved
- Keep the presentation gallery and display home looking polished and inviting
- Provide guided tours of new homes in construction sites if required

What You Bring to the Table

- 3+ years of sales and/or real estate experience
- A passion for helping people find their perfect home

- The ability to build genuine connections and guide clients with confidence
- A results-driven mindset, with a knack for closing deals
- Strong communication and storytelling skills—you know how to make a vision come to life
- The ability to juggle multiple clients, tasks, and deadlines with ease
- Experience with CRM tools like Salesforce or Avesdo is a big plus
- A valid real estate license is preferred but not required

Why You'll Love This Role

Kelowna isn't just a place to work—it's a lifestyle. Imagine finishing your day and heading straight to a winery, the beach, or a scenic hiking trail. This is your chance to be part of a booming real estate market, help people find their dream homes, and work with a team that values collaboration, growth, and genuine connections.

If you're ready to bring your energy, organization, and enthusiasm to a role that truly matters, we'd love to hear from you. Apply today and help shape the future of homeownership in one of Canada's most desirable cities.

Try a new path. See where it can take you.

Term and Working Hours

- End of April to early September, with the possibility of extension
- 11:30am – 5:00pm, 5 days per week (Saturday & Sunday, with a combination of weekdays based on needs and location)
- Competitive commission-based role, where your earning potential is directly tied to your performance