

## **Market Analyst**

You are someone who excels at getting to the bottom of things. Your passion for real estate and urban development fuels your need to seek and identify trends and opportunities in the new residential and commercial development markets. We are looking for a motivated and resourceful **Market Analyst** to assist the principals of Zenterra Developments with monitoring key development indicators across Metro Vancouver. You are a self-motivated team player with excellent communication skills. You possess strong analytical and technological skills and work with a high standard of work ethics. You have a surgeon's eye for detail.

### **OUR CULTURE**

Our employees are empowered to make decisions and participate in creative ways; this way of thinking contributes to the reason we've won 25+ awards including 2 national awards. We don't believe in just one way of thinking and this philosophy over the years has fostered confidence and trust within our teams. We never fail to take responsibility for our actions either. At Zenterra, we value inclusivity and honest communication. We don't shy away from difficult conversations, whether you have something to say, or we have something to say.

### **GROWTH OPPORTUNITIES**

We enable our employees to take charge of their careers and provide them with the opportunity to do the kind of work that amounts to something meaningful. After all, your growth means we grow too. You can expect to learn about things beyond your chosen focus. Zenterra has several exciting condo and townhouse projects in a pipeline extending well into the 2030's.

### **WHAT YOU'LL BE DOING**

As the Market & Development Analyst your primary focus will be the monitoring and collecting of key real estate indicators that contribute to the day-to-day decisions related to acquisitions, product design and strategy. Every day comes with a new task and your ability to collect, organize, and analyze data will contribute to the success of the role.

### **Daily activities will include:**

- Monitoring the new and resale residential sales market in areas where Zenterra is present & other neighbouring areas
- Monitor local municipal affairs & various development applications currently being circulated for approvals
- Work with the local real estate broker community on new acquisition opportunities and land transaction trends
- Monitor various online data resources for the most current market information
- Assist Sales & Marketing team with relevant data and information pertaining to the success of their efforts
- Coordinate and assist the Development team with active project files

## **WHAT YOU HAVE**

- Minimum 1-3 years of experience in real estate development
- Interest and desire to learn and grow within the real estate development industry
- Excellent communication & social skills
- Knowledge of Fraser Valley neighbourhoods
- Ability to work independently and within a team environment
- Post- secondary degree in a real estate/ business related area of study
- Hold a valid BC Drivers License

## **HOW WE BUILD**

We never cut corners. Not once in the 20+ years that we've been in business. That's mainly because we approach each and every project with purpose, focus, integrity and fluidity.

All under one roof.

We bring a full in-house team to maintain complete control of every project — experts in land acquisition, land development, project management, construction, design, marketing, sales, and customer service.

We raise the roof. So to speak.

We adhere to a very high level of excellence. Our philosophy is to provide the highest possible level of care and attention across the complete home building (and buying) journey.

*Please, no unsolicited resumes or phone inquiries from agencies. Any unsolicited resumes/profiles submitted through an external job posting, our corporate website or to personal or professional email accounts of employees of Zenterra and its subsidiaries are considered the property of Zenterra Development Ltd. and are not subject to payment of referral fees.*

*To be an authorized Recruitment Agency/Search Firm for Zenterra Development any such agency or firm must have a signed written agreement. Zenterra will not sign blanket agreements. Agencies must be engaged by Zenterra on a job-by-job basis.*

## **REFERENCE CHECKS**

All successful applicants must also undergo pre-employment background checks. Any offers extended to the successful candidate will be contingent on satisfactory results of the background checks.